



Results Webcast 2025

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This material may contain projections and/or estimates of future events. The use of the terms "anticipates", "believes", "expects", "estimates", "plans", "anticipates", "projects", among others, is intended to signal possible trends and statements that evidently involve uncertainties and risks, and future results may differ from current expectations. Forward-looking statements are based on a variety of assumptions and factors, including economic, market and industry conditions, as well as operational factors.

Any changes in these assumptions and factors could lead to practical results that differ from current expectations. These forward-looking statements should not be fully relied upon. Forward-looking statements reflect only opinions as of the date they were made and presented.

The Company is not required to update them in the light of new information or new developments. The Company is not responsible for transactions that are carried out or for investment decisions that are made based on these projections and estimates. Finally, the pro forma financial information contained in this material is unaudited and, therefore, may differ from the final audited results.

Leveraging
connections to
create new realities_

Padtec is a Brazilian multinational that brings to life high-capacity digital networks and connections.

For over 20 years, we have worked alongside our clients, connecting people and driving business growth.

We breathe technology to reach where no one else does — designing new futures in a world that never stops evolving.



Highlights

Profitability Evolution

- 2025 Gross Margin: 35.8%
- 2025 EBITDA: R\$ 42.7 million (more than double vs. 2024)
- Net Income: R\$ 7.0 million (reversal from 2024 net loss)

Commercial Transformation

- Order Intake: R\$ 392 million (+12.3% vs. 2024)
- Growth in Services/Software/Platforms (+73%)

Markets

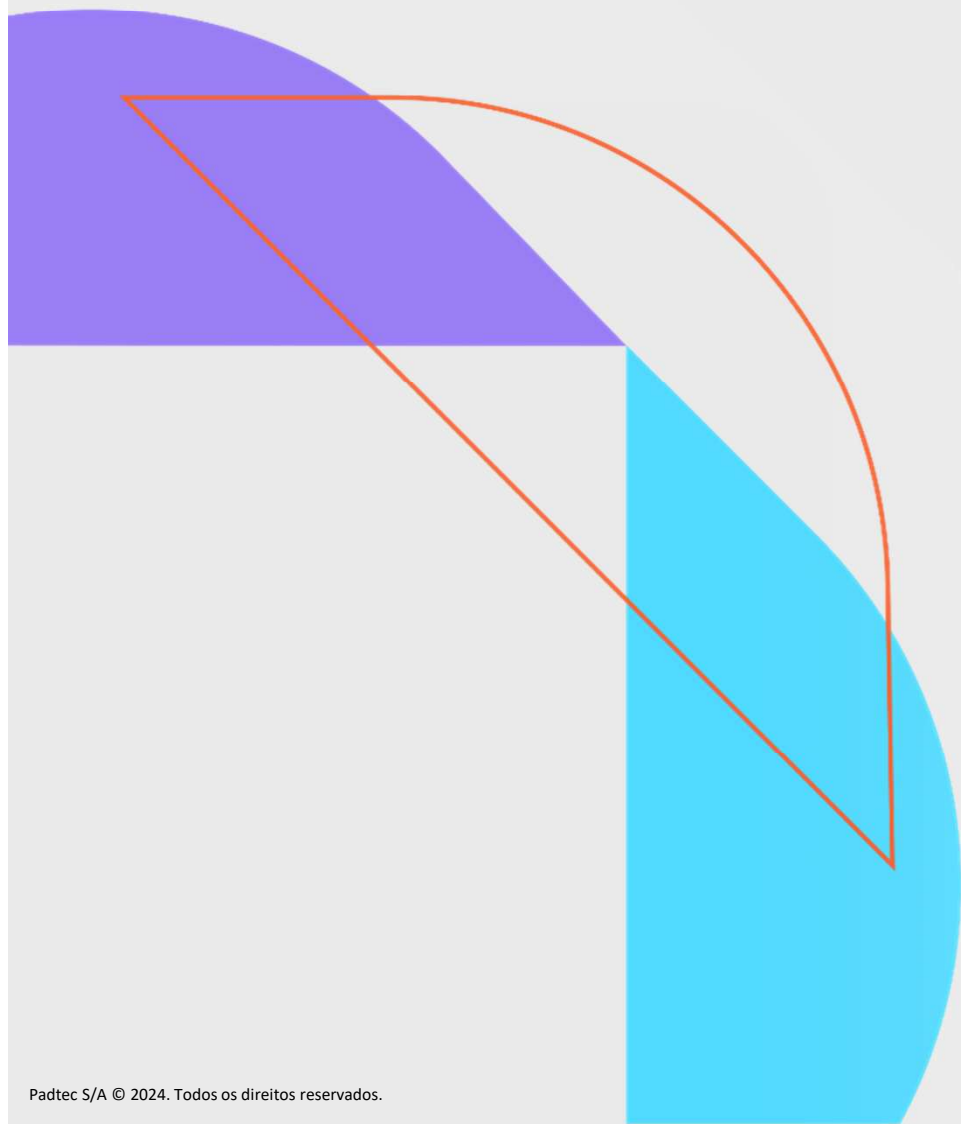
- International: +10%
- Brazil: Impact from ISP contraction and regulatory effects

Growth Drivers (2026+)

- Expansion through new subsidiary in Mexico
- Lower tariff barriers for exports to the U.S.
- Opportunities in Submarine Cable Systems

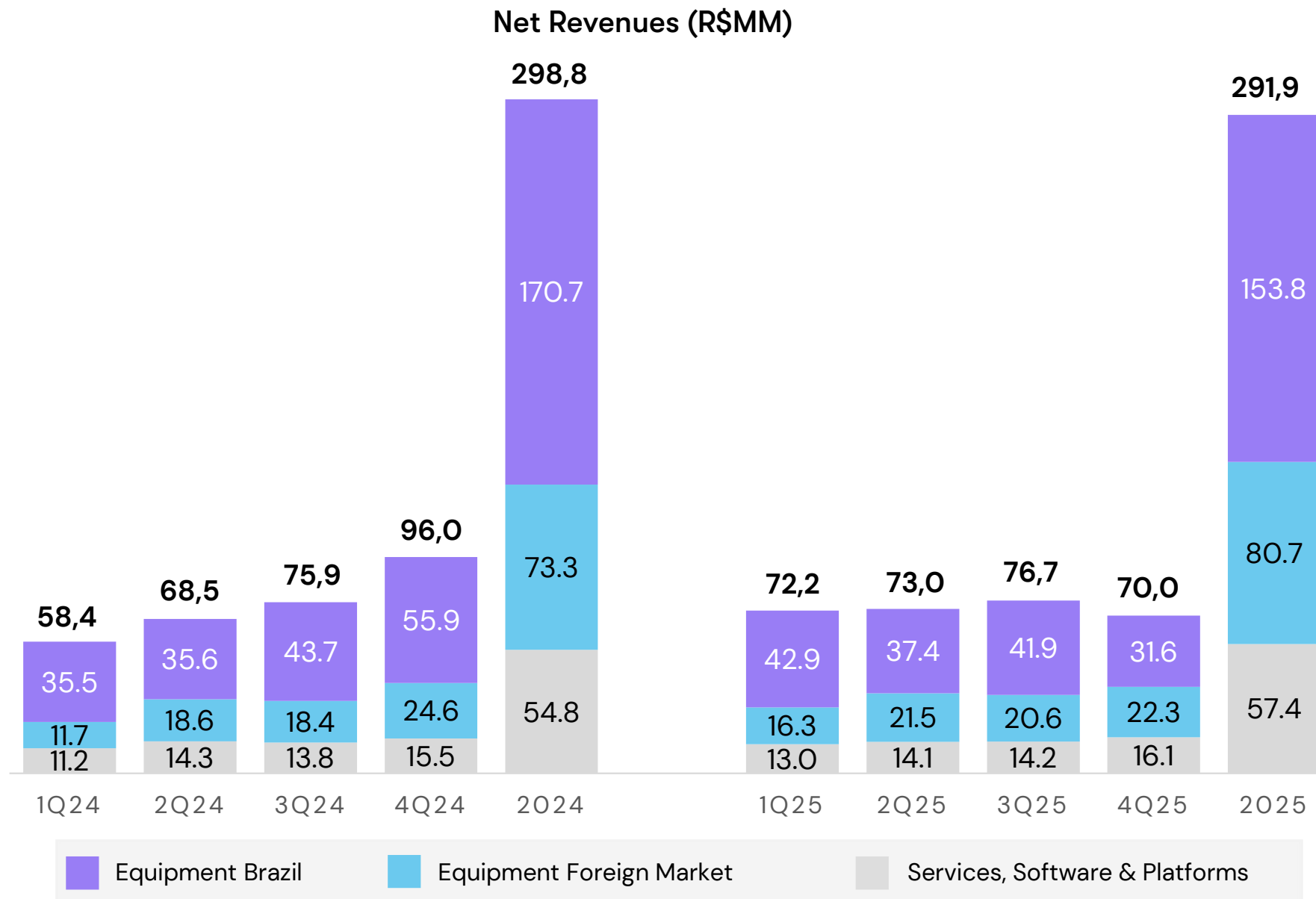


2025 Financial Results



Financial Results

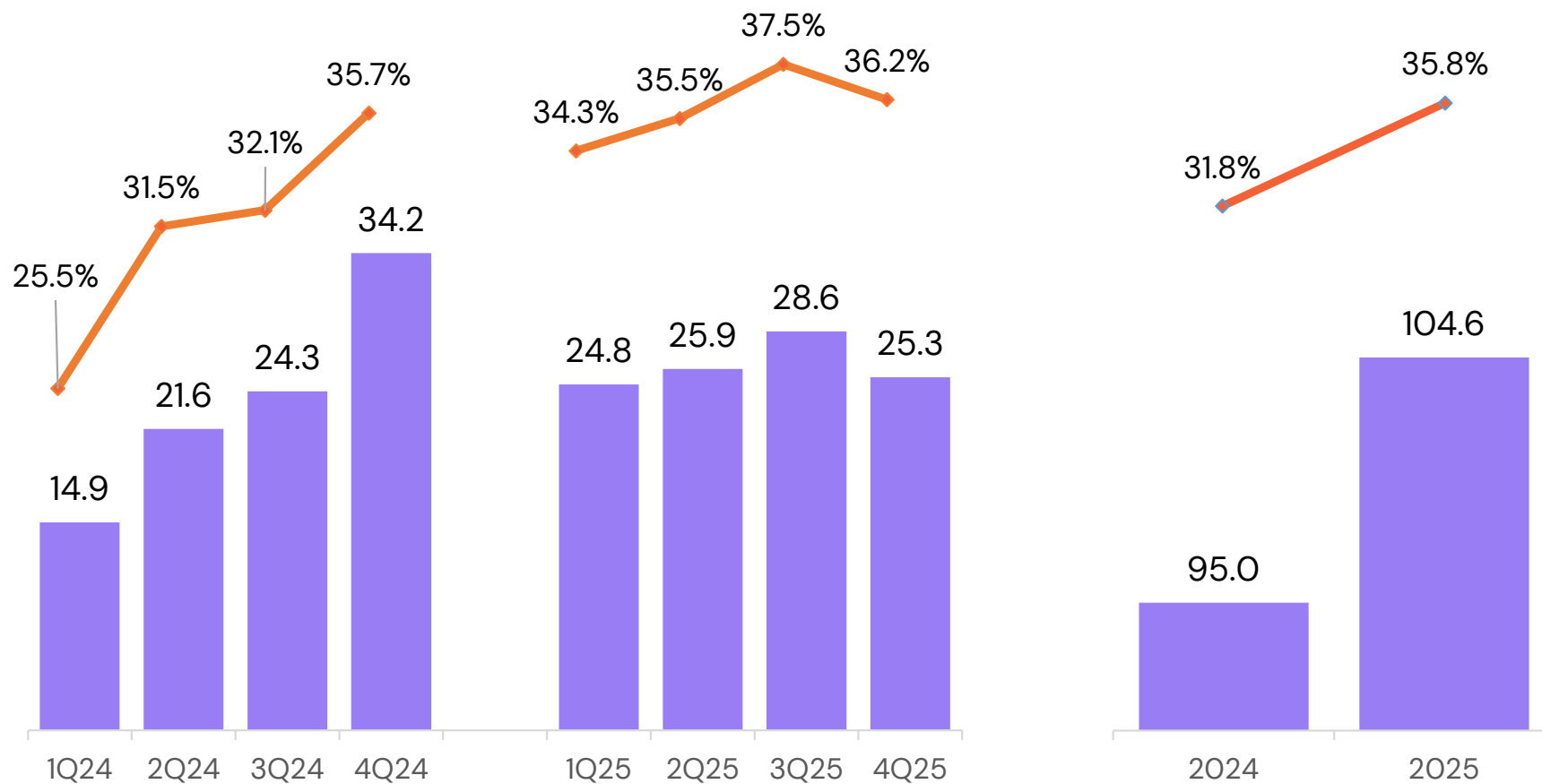
Consistent balance of net revenue



Financial Results

Profit Generation Through Cost, Inventory, and Logistics Optimization

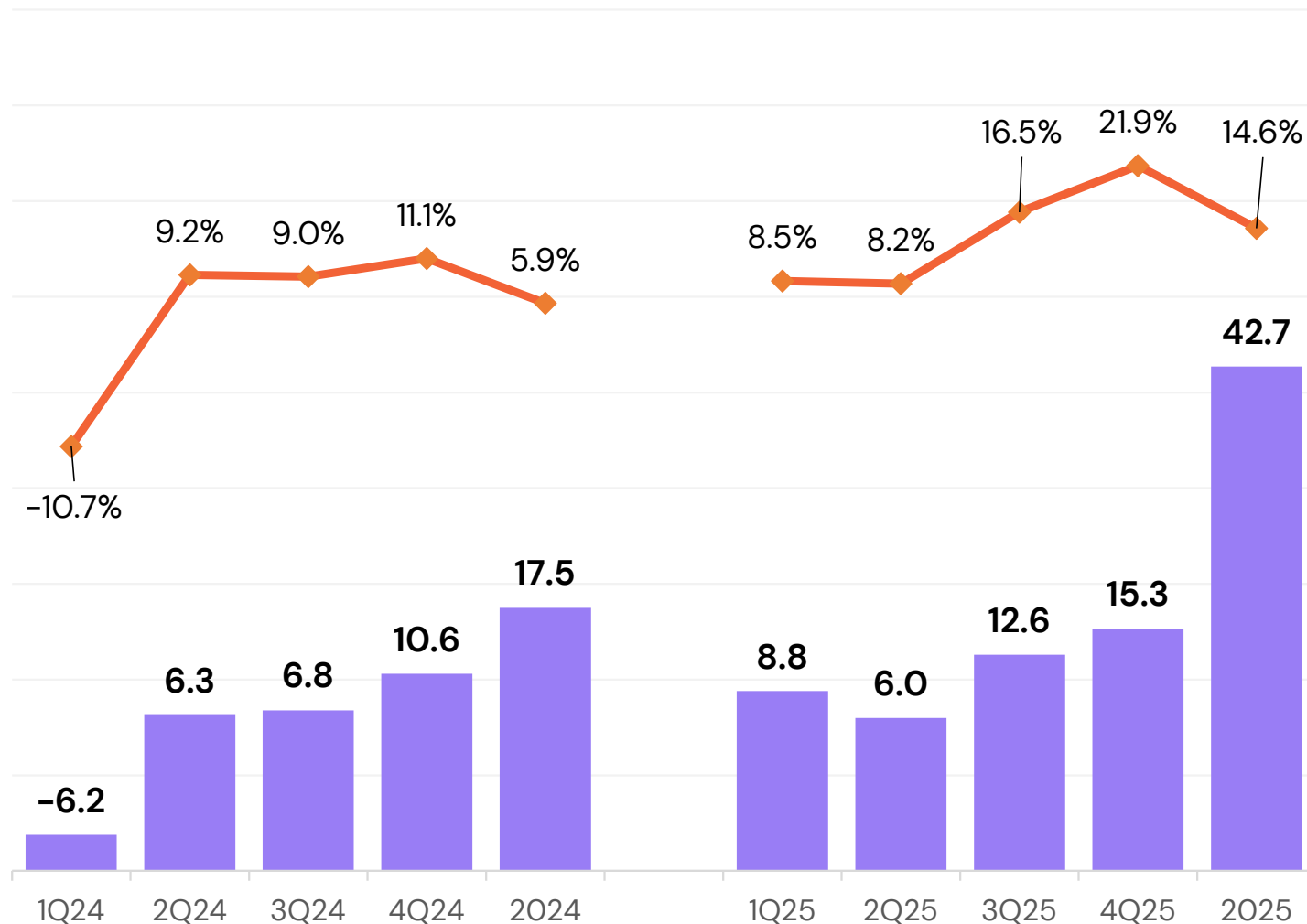
Gross Profit (R\$MM); Gross Margin (%)



Financial Results

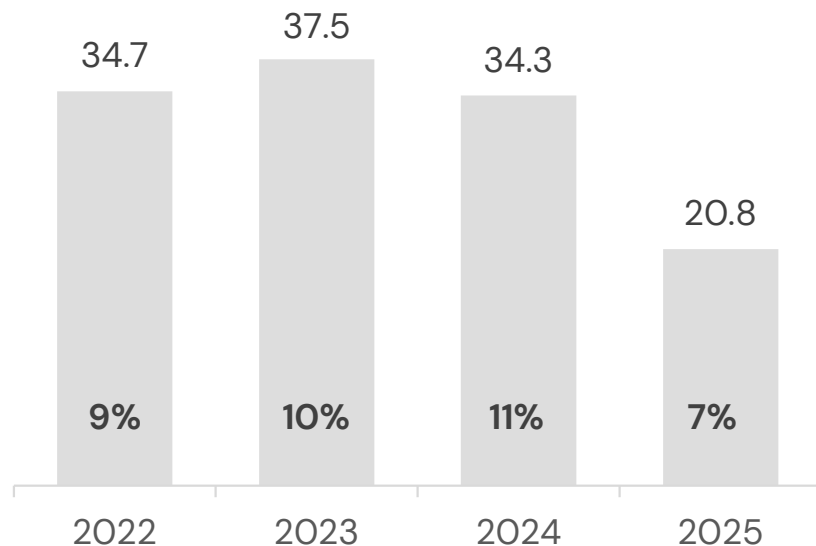
Reaffirming our commitment to sustainable efficiency and continued value creation for shareholders

EBITDA (R\$MM); EBITDA Margin (%)

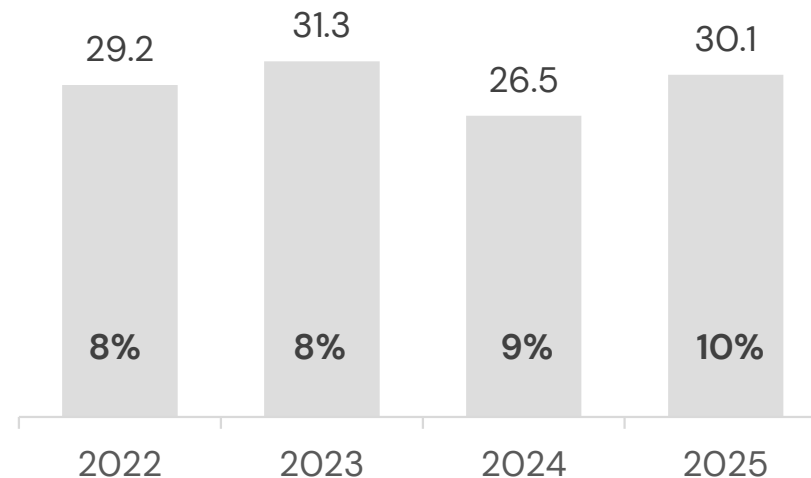


Financial Results

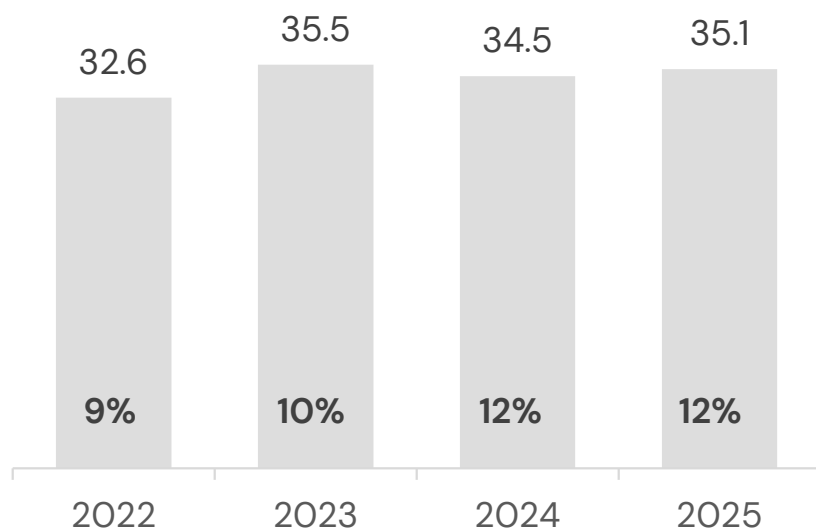
R&D x Net Revenues (R\$MM)



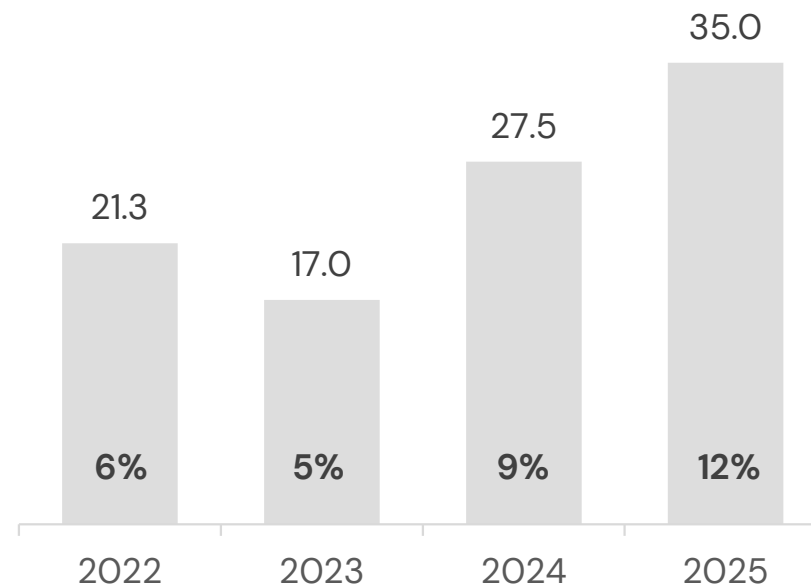
Administrative Expenses x Net Revenues (R\$MM)



Sales Expenses x Net Revenues (R\$MM)



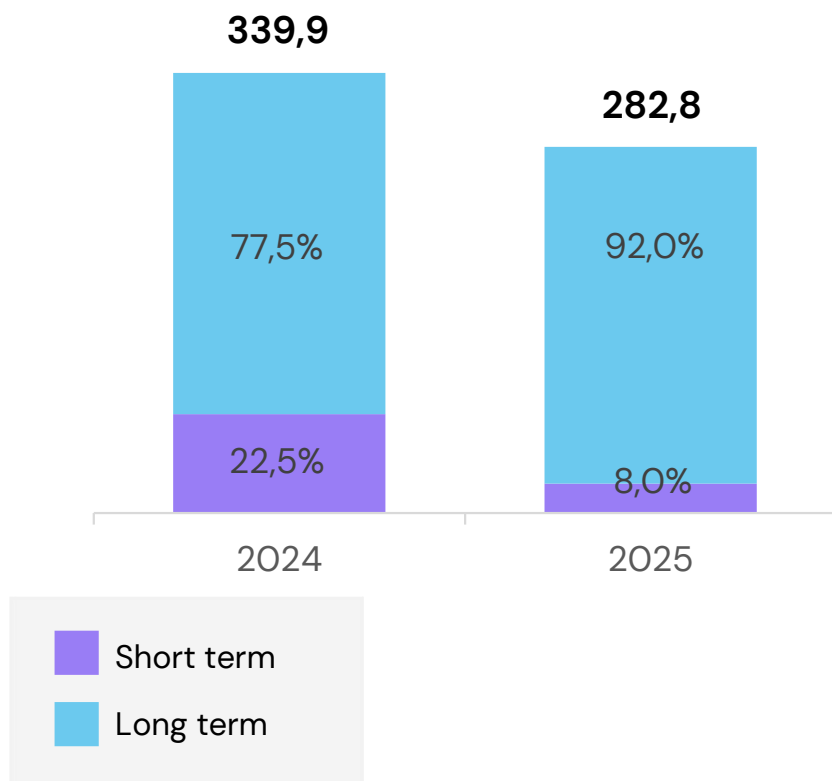
Financial Expenses x Net Revenues* (R\$MM)



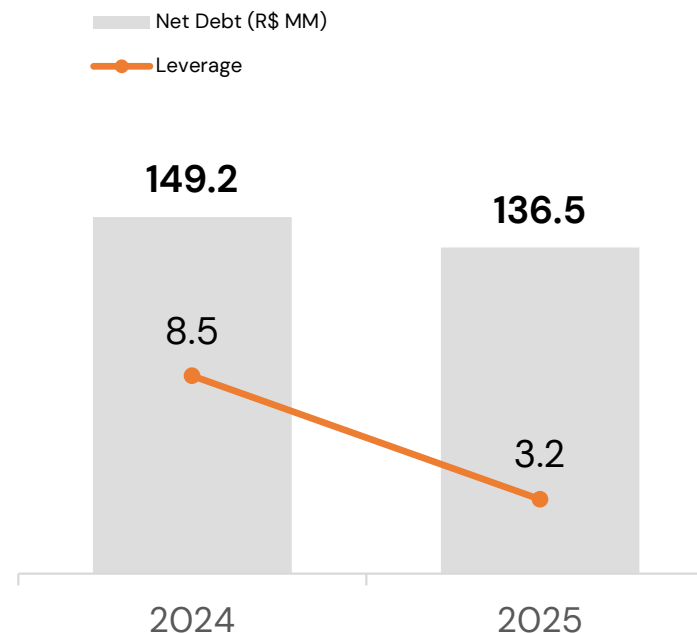
Financial Results

A deleveraged and secure debt structure to support the restructuring/repositioning phase

Debt: long x short term (R\$MM)



Net Debt / LTM EBITDA¹ (X)

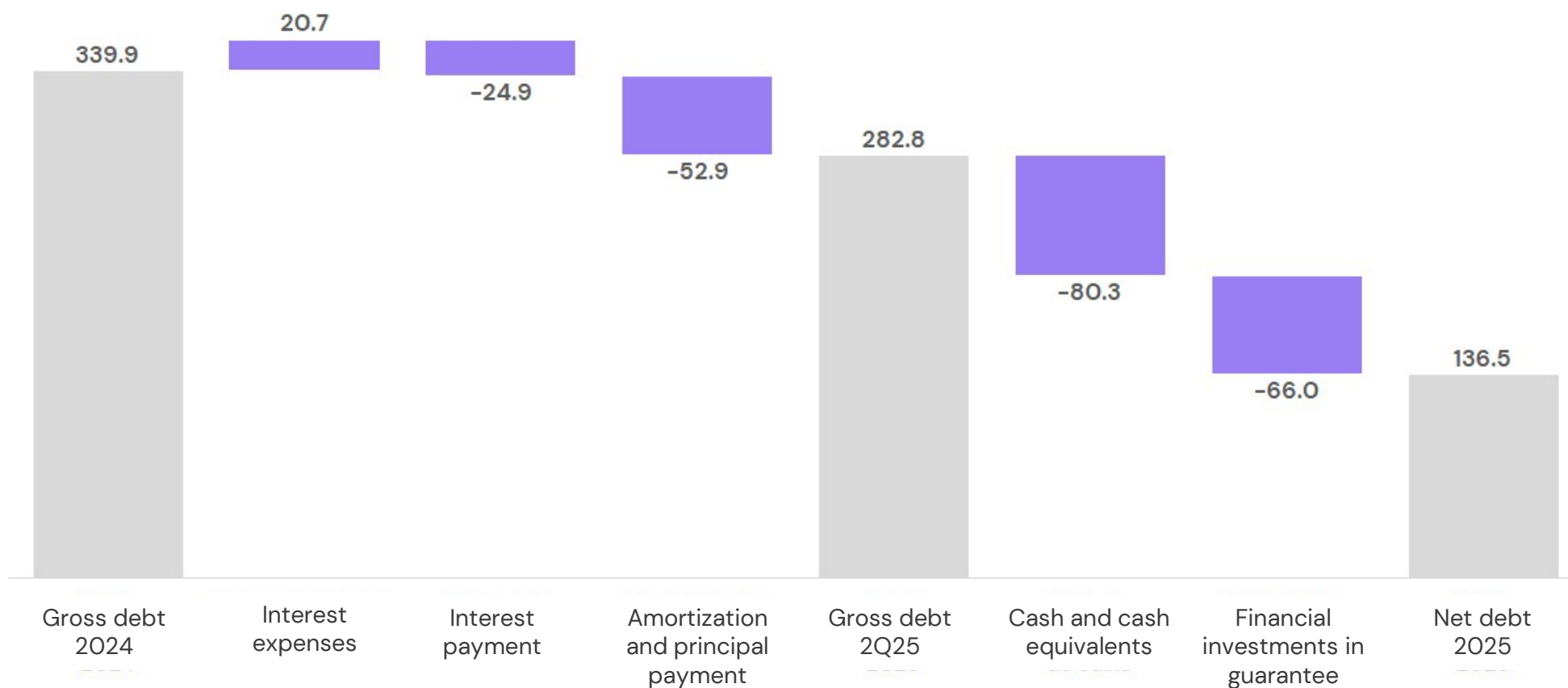


- Cash availability results in greater liquidity and capacity to support organic growth
- 92.0% in long-term obligations, average funding cost of **9.3% p.a.** in 4Q25
- Average payment term of 11 years

Financial Results

Net debt impacted by elevated interest rates

Debt Evolution (R\$MM)



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