



# padtec

Results Webcast  
1Q26

# Disclaimer

*This material may contain projections and/or estimates of future events. The use of the terms "anticipates", "believes", "expects", "estimates", "plans", "anticipates", "projects", among others, is intended to signal possible trends and statements that evidently involve uncertainties and risks, and future results may differ from current expectations. Forward-looking statements are based on a variety of assumptions and factors, including economic, market and industry conditions, as well as operational factors.*

*Any changes in these assumptions and factors could lead to practical results that differ from current expectations. These forward-looking statements should not be fully relied upon. Forward-looking statements reflect only opinions as of the date they were made and presented.*

*The Company is not required to update them in the light of new information or new developments. The Company is not responsible for transactions that are carried out or for investment decisions that are made based on these projections and estimates. Finally, the pro forma financial information contained in this material is unaudited and, therefore, may differ from the final audited results.*

## Leveraging connections to create new realities\_

Padtec is a Brazilian multinational that brings to life high-capacity digital networks and connections.

For over 20 years, we have worked alongside our clients, connecting people and driving business growth.

We breathe technology to reach where no one else does — designing new futures in a world that never stops evolving.



# Highlights

## Results Turnaround

**Gross profit of R\$ 107.2 million**, with a **37.1% margin**, reflecting efficiency gains, an improved revenue mix, and disciplined commercial execution;

**Net income of R\$ 14.8 million**, representing **strong growth of 112.7%** in LTM 1Q26 vs. 2025.

## Profitability Expansion

### EBITDA

R\$ 51.7 million in LTM 1Q26, up 21.1% vs. 2025, with a margin of 17.9% (+3.3 p.p. vs. 2025);

R\$ 17.8 million in 1Q26, up 102.9% vs. 1Q25, with a margin of 25.6% (+13.5 p.p. vs. 1Q25).

## Revenue Mix Transformation

The Company continues to increase the share of **recurring revenues, reaching R\$ 17.6 million**, with **strong growth of 35.4%** in 1Q26 vs. 1Q25 across services, software, and platforms, enhancing earnings predictability and quality.

## Debt Management

Consistent deleveraging (2.8x vs. 3.2x), combined with a long-term debt profile, with maturities primarily concentrated from 2029 onward.

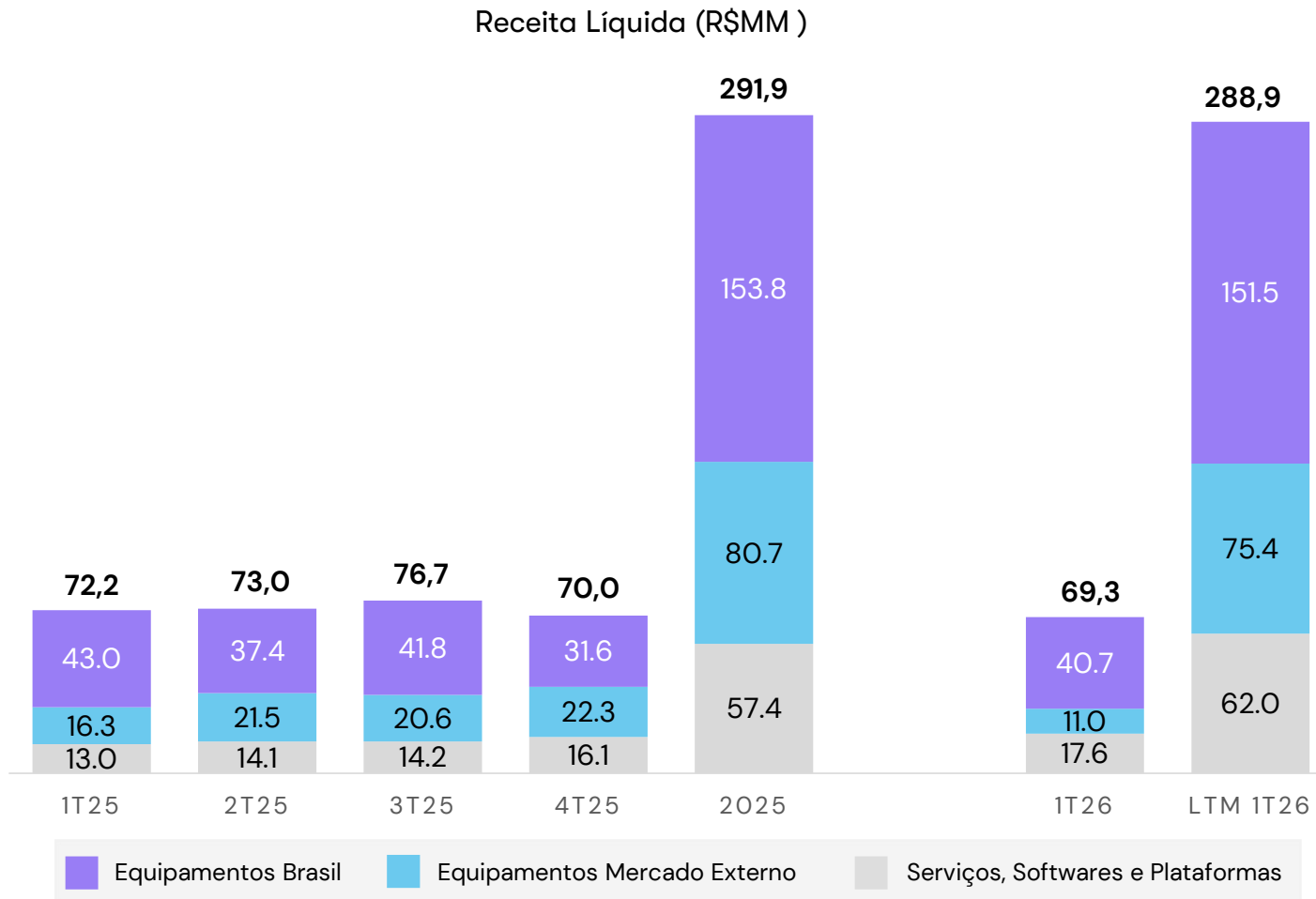


# 1Q26 Financial Results



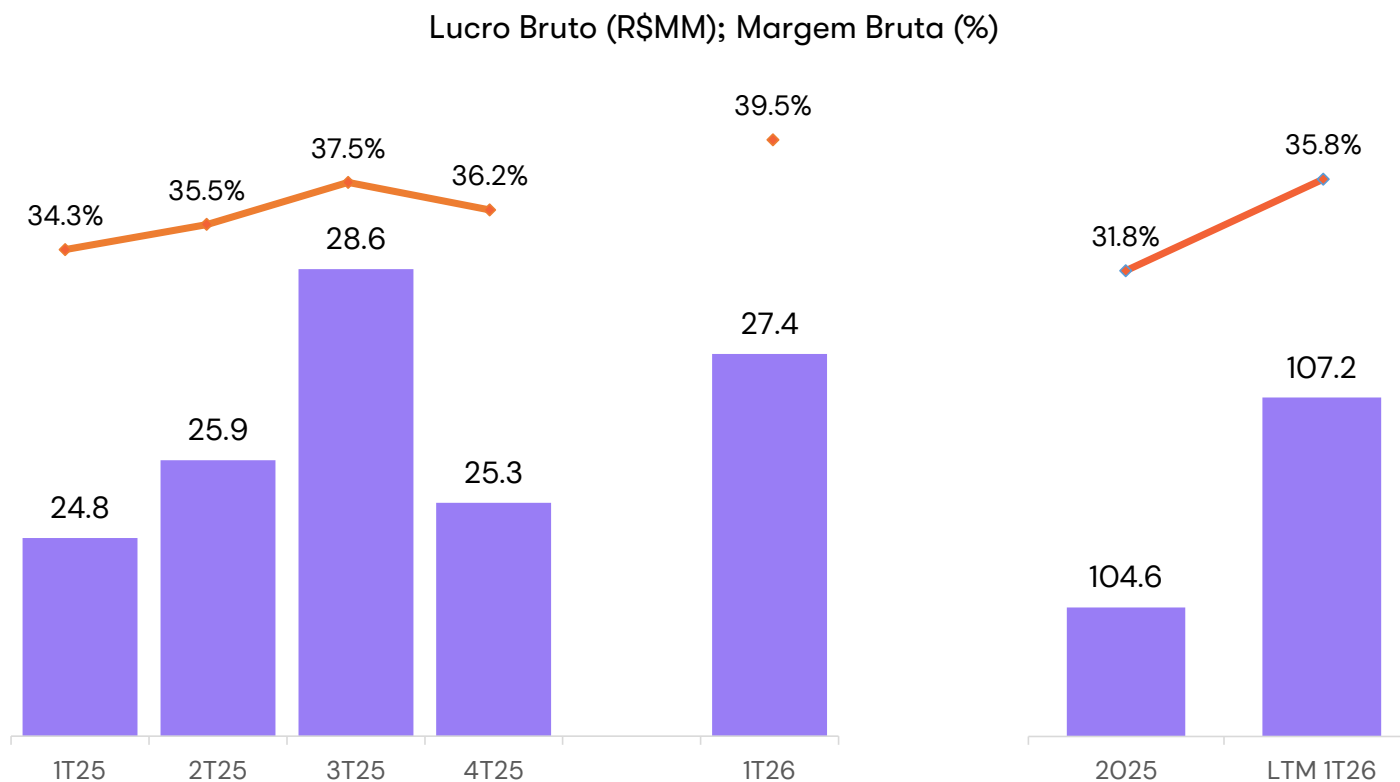
# Financial Results

Stable net revenue supported by continuous improvement in the revenue mix.



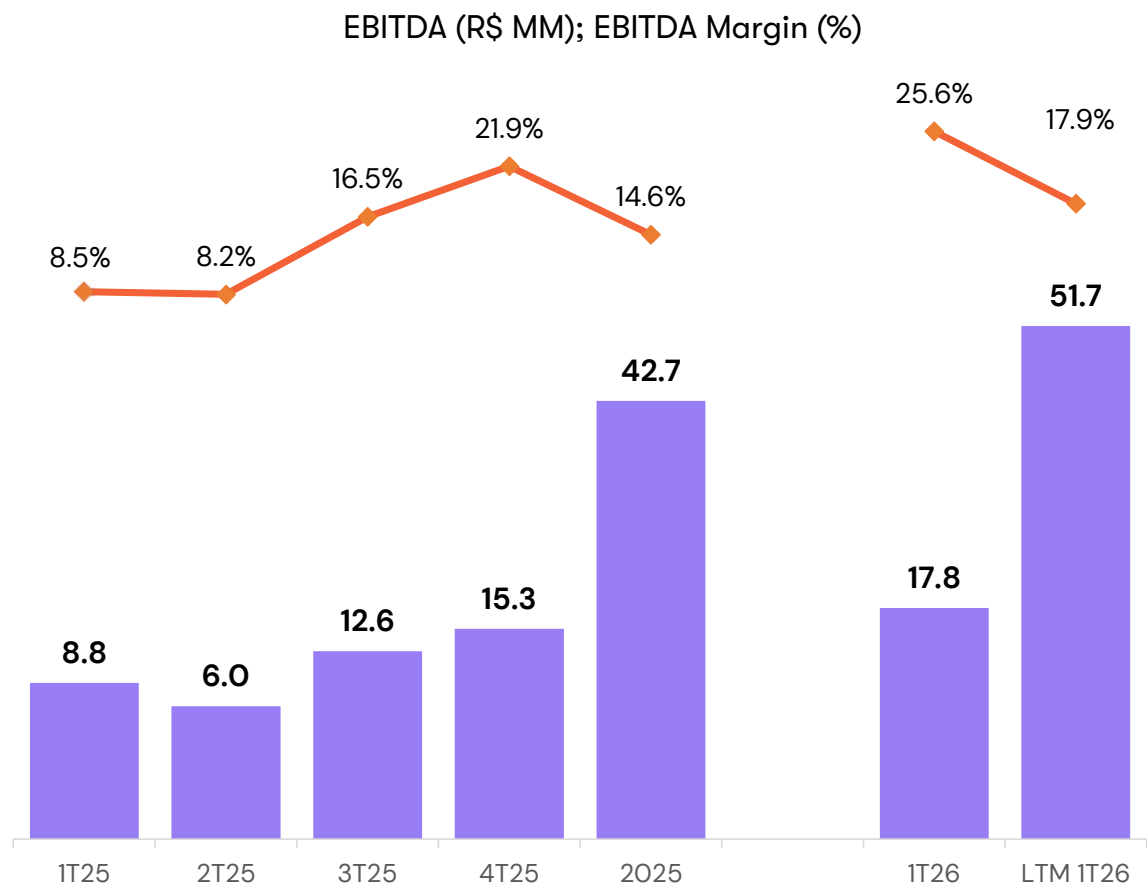
# Financial Results Resultados

Sustainable profit expansion driven by operational efficiency and cost discipline.



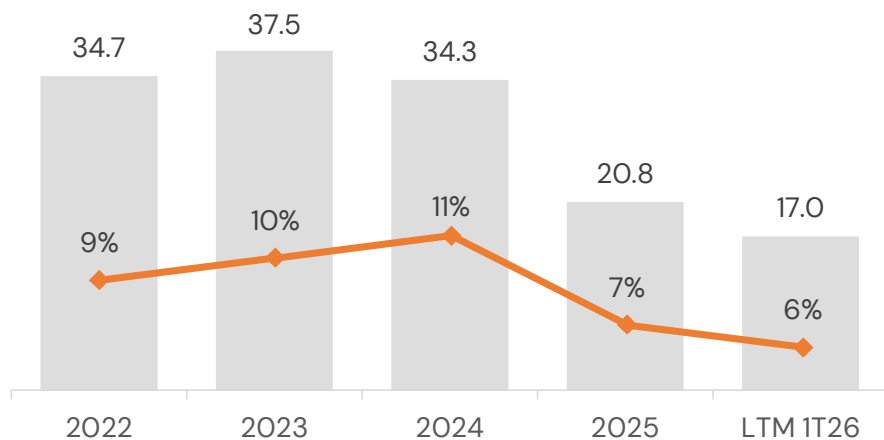
# Financial Results

Reinforcing our commitment to sustainable efficiency and the continuous creation of shareholder value.

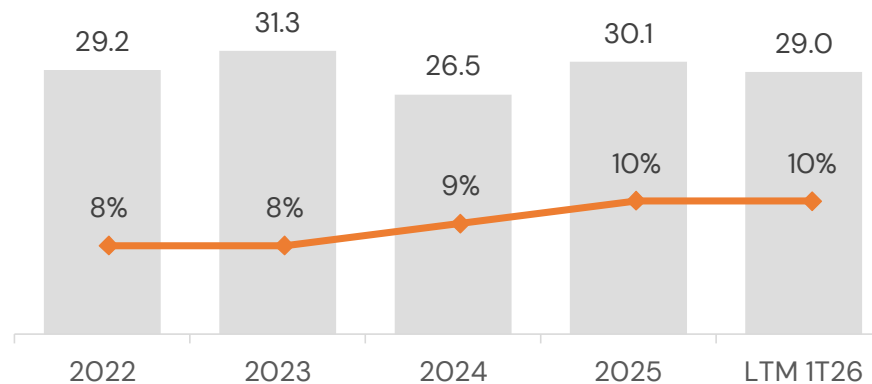


# Financial Results

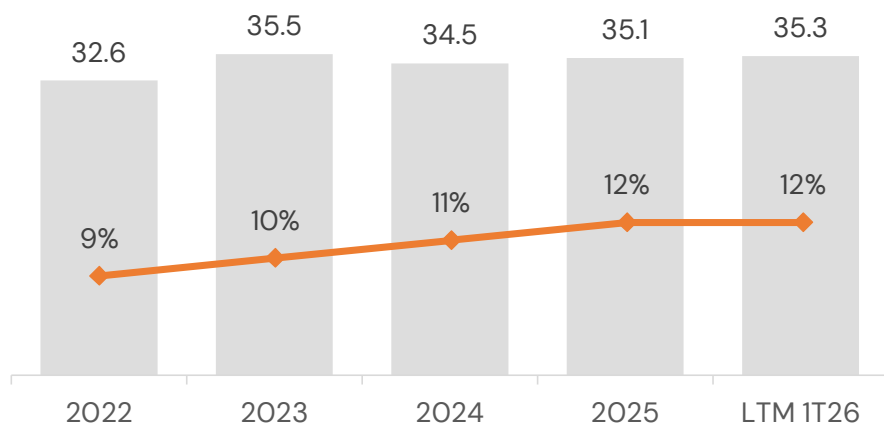
R&D x Net Revenues (R\$MM)



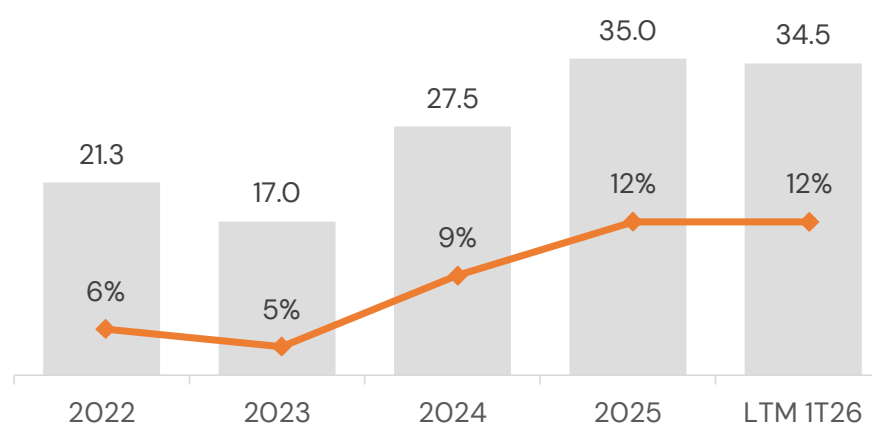
Administrative Expenses x Net Revenues (R\$MM)



Sales Expenses x Net Revenues (R\$MM)



Financial Expenses x Net Revenues\* (R\$MM)



\* Does not consider foreign exchange variation.

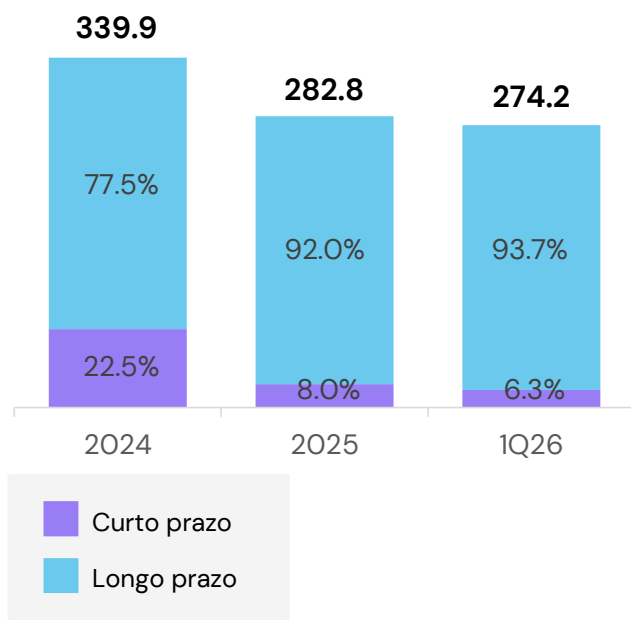
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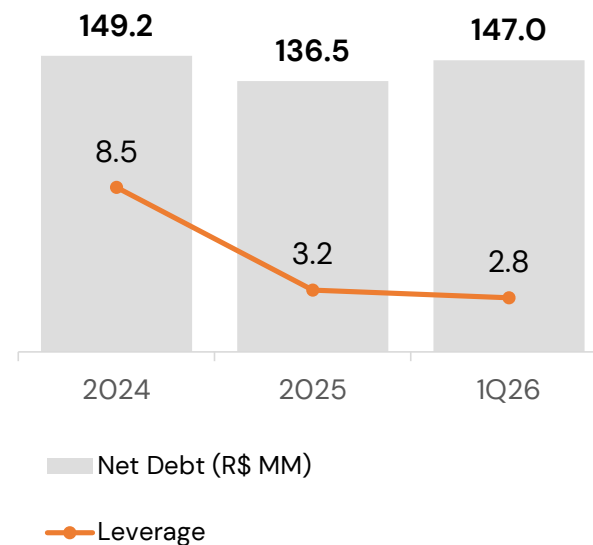
# Financial Results

Solid capital structure, with predominantly long-term debt and a profile well suited to support the Company's restructuring and strategic repositioning.

Debt: long term  
x short term (R\$MM)



Net Debt / LTM EBITDA<sup>1</sup> (X)

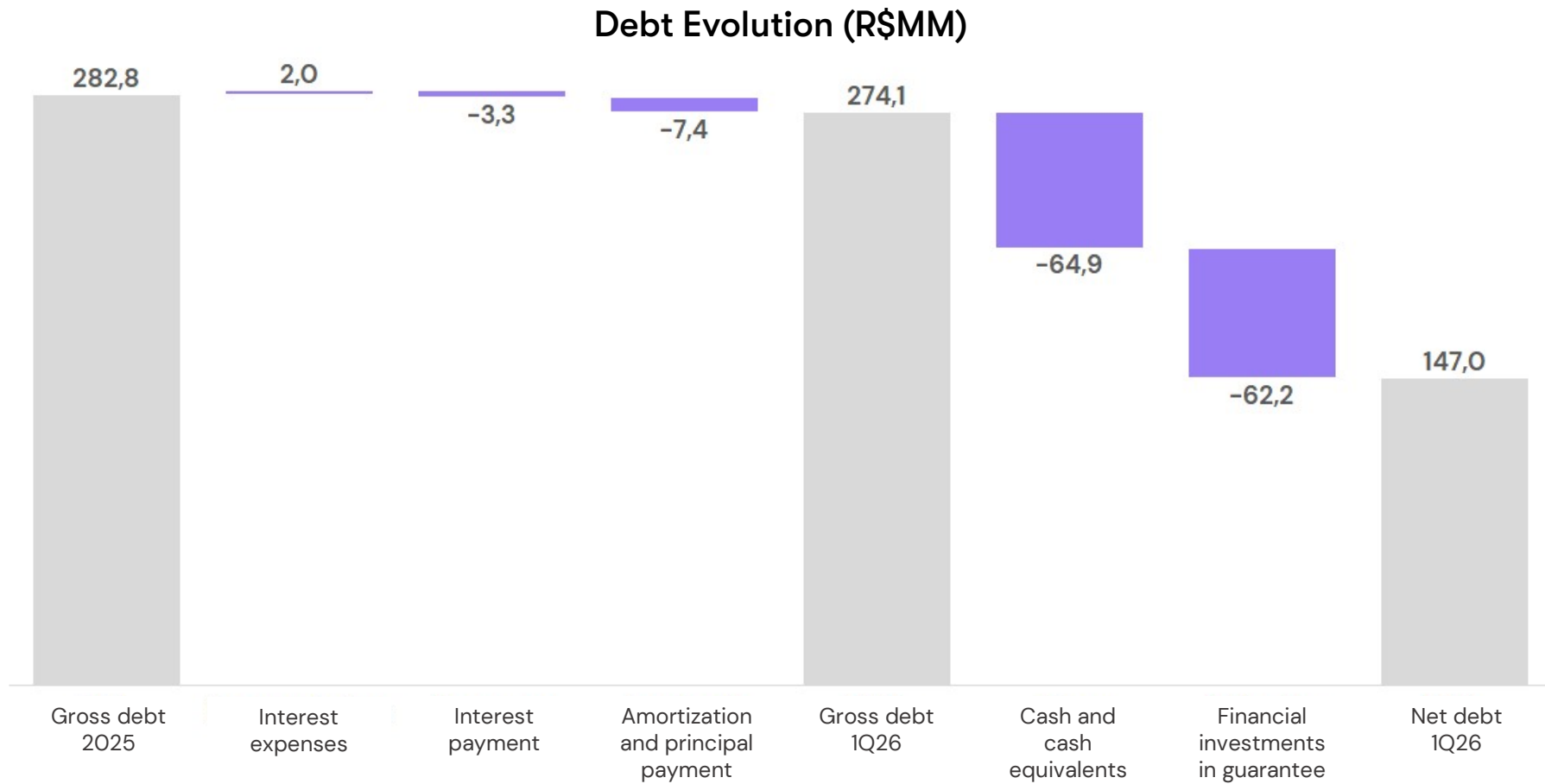


- Cash availability results in greater liquidity and capacity to support organic growth
- 93.7% in long-term obligations, average funding cost of **8.6% p.a.** in 1Q26
- Average payment term of 10 years



# Financial Results

Net debt was impacted by elevated financing costs, partially mitigated by active cash management and debt amortization.



## Management Message:

“Executing with discipline and a focus on efficiency, we continue to build sustainable value and position the Company for a new cycle of growth.”

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