

**PADTEC HOLDING S.A.**

## **PRESS RELEASE**

### **Padtec and Satelital announce partnership to meet the demand for subsea networks in Latin America**

**Campinas/SP, June 5, 2024** – PADTEC HOLDING S.A. (“Padtec” or “Company”, B3: PDTC3), a leading manufacturer of optical transport systems, announces a strategic partnership with Satelital ([satelital.com.pe](http://satelital.com.pe)), a Peruvian telecommunications company, aimed at offering a turn-key solution for the construction and maintenance of submarine and sub-river networks in Latin America. The agreement aims to meet the exponential increase in data traffic on communication networks, resulting from the increasingly intense use of applications such as high-definition video streaming, augmented reality and 5G, among others. All of this demands high data transmission capacity in both terrestrial, submarine and sub-river network infrastructures – responsible for a large part of the world's long-distance traffic.

The partnership combines the long experience, technical knowledge, and assets of the two companies in the area of subsea systems, resulting in a unique value proposition for the Latin American market. Manuel Andrade, CEO of Padtec North America and director of International Operations, recalls that Padtec entered the submarine networks market at the beginning of its operations, more than 20 years ago, providing equipment for the dry-plant of the Festoon cable from Embratel (Claro). In 2014, Padtec began offering to the market a turn-key solution for submarine networks that included its optical amplifier, and, in 2019, it sold its submarine systems division to an American multinational – which left it out of this market for five years. “During this period, we continued to work with solutions for terrestrial plants for underwater and sub-river networks. Now, in response to repeated requests from our customers, we have teamed up with Satelital to offer a complete solution once again for this sector,” he says.

“A notable Padtec project in this area was the provision of a turn-key solution for the Júnior submarine cable, implemented by Google to connect Praia da Macumba, in Rio de Janeiro (Rio de Janeiro state), to Praia Grande, in Baixada Santista (São Paulo state)”, says Andrade. “Another important milestone was the provision of DWDM solutions for the sub-river networks of the Amazônia Conectada and Norte Conectado programs, which aim to expand access to broadband services in the Amazon Region, promoting the digital inclusion of the population”, he adds.

Satelital is recognized for its solid experience in implementing optical network projects, both sub-river, in the Amazon, and underwater, in the Pacific, in addition to having vast knowledge of the corporate and residential sectors. “We are very excited about this strategic alliance with Padtec. This collaboration will allow us to make the most of our strengths to offer innovative solutions and expand our presence in the telecommunications market in Latin America”, says Rocío Castilla, CEO of Grupo Satelital. “This is because the alliance combines the experience of both companies to lead integrated optical network deployment projects. This joint effort has the main objective of significantly improving connectivity in Brazil and throughout the Latin American region”, she adds.

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**About Padtec** ([padtec.com](http://padtec.com))

*Padtec is a Brazilian multinational company that strives to bring high-capacity connections to life throughout Brazil, the Americas and around the world. From the small town to the bustling metropolis. For every person, for every type of business. With over 20 years of history, we are honored to work together with our customers to offer services capable of bringing people together. By this collaboration and living and breathing technology, we go where no one else goes. We venture to use our knowledge to design new futures and keep up with a world in constant evolution. This is our way of leveraging connections to create new realities.*

**Campinas**

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