



Fact Sheet

Padtec Holding S.A.

**We transform technology so that
technology can transform the world_**

Padtec is a Brazilian multinational company that strives to bring high-capacity connections to life throughout Brazil, the Americas and around the world. From the small town to the bustling metropolis. For every person, for every type of business. With over 20 years of history, we are honored to work together with our customers to offer services capable of bringing people together. By this collaboration and living and breathing technology, we go where no one else goes. We venture to use our knowledge to design new futures and keep up with a world in constant evolution. This is our way of leveraging connections to create new realities.



Headquarters

Campinas, São Paulo (Brazil)
Rua Doutor Ricardo Benetton Martins, 1.000
Polo II de Alta Tecnologia
Tel.: 19 2104-9600



National offices

São Paulo – Rio de Janeiro – Brasília – Fortaleza – Curitiba



International offices

Argentina – Chile – Colombia – USA – Peru



R\$ 291.9 mi

Net revenue *LTM 3Q24

LTM* Last 12 months



PDTC3

Trading code on B3



590+

Employees in September/24

padtec

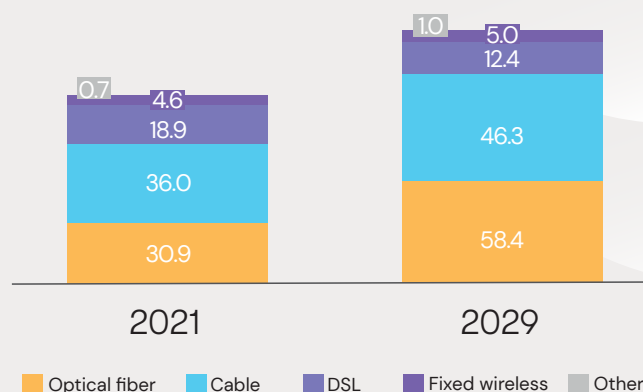
Investor Relations
+55 19 2104-9703
ri@padtec.com.br

Growth opportunities_

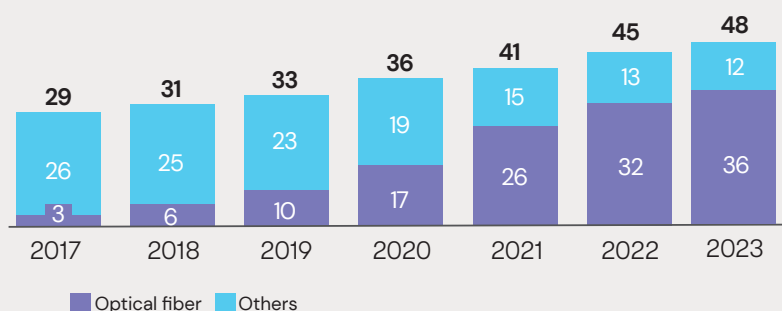
International expansion

With a focus on Latin America, where the Company already operates and has great familiarity and knowledge of the main needs of local customers, Padtec presents a constant growth in the area, with networks installed in 16 countries that together represent 94% of the entire consolidated GDP of the region.

Growth of FTTH broadband
Source: S&P Global Market Intelligence



Millions of broadband subscriptions
by technology in Brazil
Source: Anatel

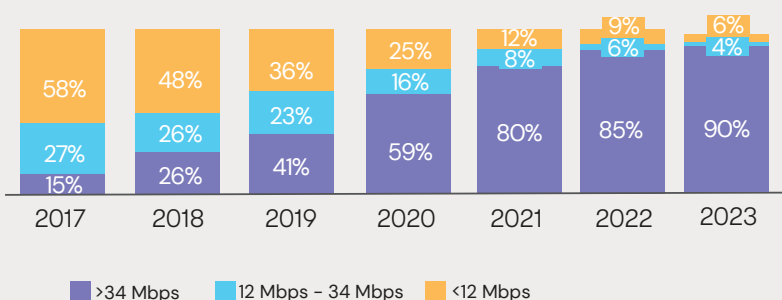


Diversification of the product portfolio

Padtec is focused on innovating in the telecommunications sector to anticipate new technologies and meet the increasing data traffic driven by applications like streaming, augmented reality, and 5G. The company is expanding its Optical Equipment/Systems unit with a new factory for coherent transceivers and entering the switches and routers market through strategic partnerships.

Additionally, Padtec aims to enhance the monetization of its expertise in consultative solutions, automation, and outsourcing, using AI to optimize network operations. The company also strengthens the cybersecurity of its clients' networks and is committed to diversifying its sources of sales and revenue.

Evolution of broadband speed
adopted in Brazil
Source: Anatel

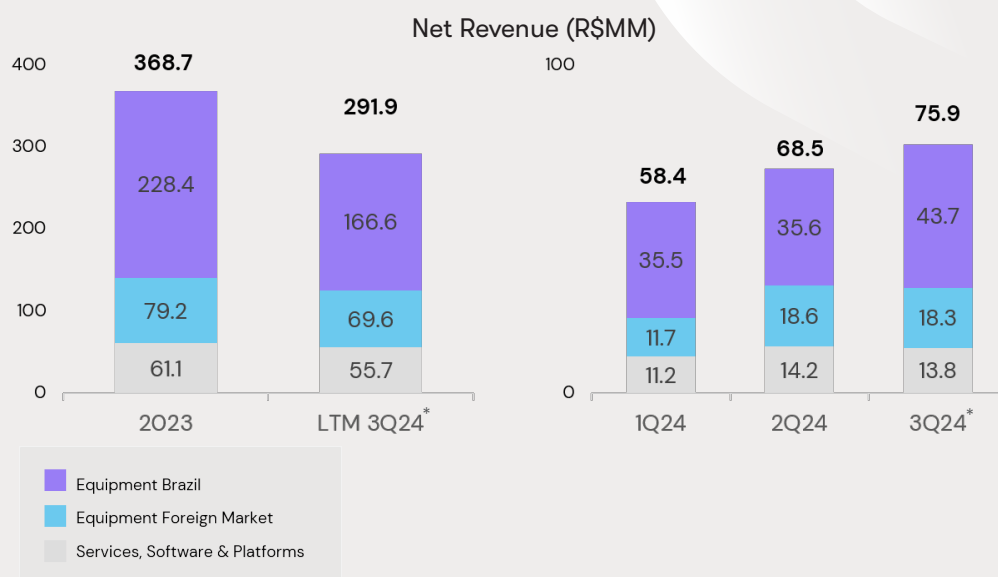


Increase in the customer base by offering financing solutions

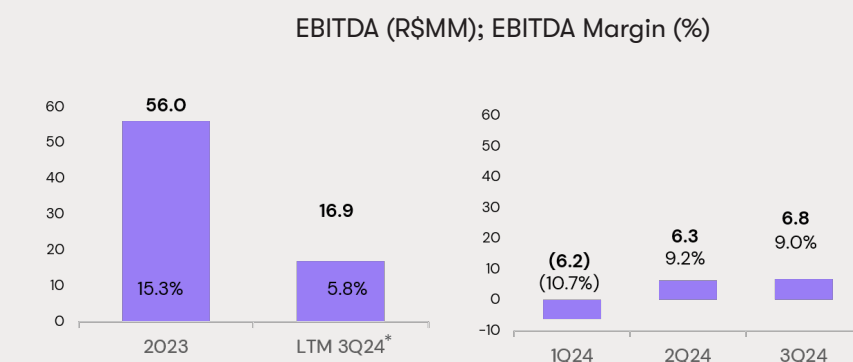
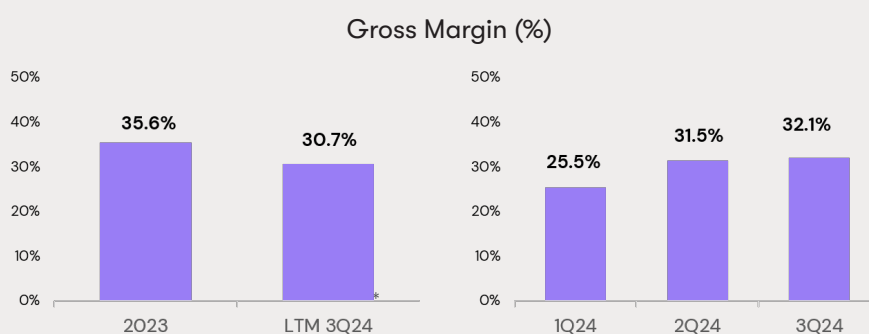
To expand its customer base and gain greater loyalty, Padtec already carries out financing operations and has a team dedicated to credit analysis and a Credit Committee in operation since 2019. Due to the low credit supply to Internet Service Providers (ISPs), it has already structured a Network as a Service (NaaS) offering model, which will be a milestone in the competitiveness of its offers, increasing the predictability and recurrence of revenue.

Financial highlights_

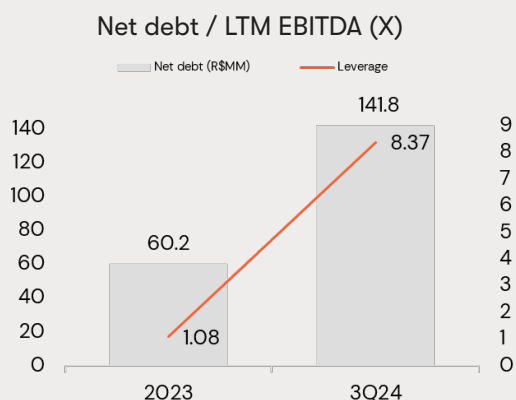
Strong growth in its core business...



margins positively impacted by the strategy_



and a solid capital structure_



Long-term x short-term loans (R\$MM)

